

## John D. Marshall

### Business Address:

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### Home Address:

3209 Rifle Range Rd.  
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### Objective

Utilize industry knowledge and professional experience to assist customers who need construction services. Ensure that our team meets or exceeds customer expectations.

### Experience

Marshall & Associates; Auburn / Montgomery, AL

Vice President Customer Relations 2009 - Current

- Responsible for identifying new customers and ensuring that expectations are met
- Responsible for all LEED activities requirements
- Responsible for all lease negotiations and property development

Marshall Design-Build; Montgomery, AL

Part Owner / Director of Marketing 1999 - 2009

- Responsible for identifying new market segments and business growth
- Also responsible for all lease negotiations and property development
- Directed staff to pursue Korean Auto market resulting in over 12 automotive projects
- Directed Marketing staff resulting in positive statewide brand image

STERIS Corp.; Montgomery, AL

Engineer / Design Manager 1996 - 1999

- Responsible for the Orbiter product line and the implementation from Germany
- Directed staff of Designers for design of new and special medical products
- Assisted Marketing efforts at Medical Conventions
- Witnessed many O.R. procedures to develop new O.R. products

Neptune / Schlumberger; Tallahassee, AL

Marketing Manager / Director of Marketing 1990 - 1996

- Created and implemented Marketing campaigns for all of North America
- Directed staff of Product Managers and Market Research assistants
- Responsible for all international sales
- Coordinated cross market product development with other Schlumberger units globally

Product Design Engineer / Drafting Manager 1984 - 1990

- Developed new meter register unit with cost savings of over \$1,000,000 per year
- Developed products for local manufacturing facility that received US and EU patents
- Implemented 3-D CAD systems as Drafting Manager

### Education

Auburn University, Auburn, AL  
Bachelor of Mechanical Engineering; 1984

AUM, Montgomery, AL  
Masters of Business Administration; 1992

Various continuing education seminars in the fields of: LEED, economic development, finance, and manufacturing.

**Certifications**

Licensed Professional Engineer – Alabama  
LEED GA accreditation

**Associations**

Past Board of Director of Capital Bank in Montgomery  
Active in EDAA, Economic Development Association of Alabama  
Active in AGP, Alabama Germany Partnership  
Active in AAMA, Alabama Automotive Manufacturers Association  
Active in NAIDA, North Alabama Industrial Development Association  
Deacon, Young Meadows Presbyterian Church  
Board of Directors, Sugar Beach Owners Association

**Honors**

Schlumberger Engineer of the Year Award

**References**

Available upon request